

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Description:	Most Current % off MSRP
Tables	
Conference, Training & Public Work Area	
Laminate Conference Tables	
Wood Veneer Conference Tables	
Adjustable Height Work Surfaces Adj Height Workstations	44.5%
Folding Tables	44.5%
Computer Training Tables	44.5%
CRT Data Station Tables	44.5%
Discount for all other categories not listed above	44.5%

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

Volume Discounts: \$16,350-37,800=2.75%; \$37801-59,950=4.59%
\$59,951 & above=9.17%

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

Negotiable per project

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

Spectrum Industries offers "FREE" CAD Room layouts for all the furniture we manufacture. (We are not an interior designer)
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Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

Any delivery locations with extenuating delivery requirements such as historical buildings may have special delivery charges.

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	10-28 days aro
Assembled/Made to Non-Stock Items	28-56 days aro

Order

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

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Seating	
NOTE: A waiver <i>MUST</i> be obtained from KCI before ordering from this category	
Ergonomic Seating	44.5%
Task Seating	44.5%
Multi-Shift Seating	44.5%
High Performance Seating	44.5%
Big & Tall Seating	
Big & Tall Multi-Shift Seating	
Executive Seating	44.5%
Side Chairs	44.5%
Reception/Lounge Seating	44.5%
Stack Chairs	44.5%
High Density Stack Chairs	
Articulating High Density Stack Chairs	
Steel Folding Chairs	
Double Shell Chair	
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Desks & Systems Furniture	Most Current % off MSRP
Wood Veneer Office Furniture	
Laminate Office Furniture	44.5%
Steel Office Furniture	44.5%
Open Office Systems Furniture	
Desking Systems	44.5%
Communications Center Workstations	44.5%
Executive Office Systems	
Discount for all other categories not listed above	44.5%

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Laboratory Furniture	Most Current % off MSRP
Seating/Stools	44.5%
Science Tables	
Microscope Table/Work surfaces	
Laboratory Islands	
Stainless Steel Utility Carts	
Steel Storage Carts	44.5%
Wire Shelving	
Discount for items not listed above	44.5%

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Library and Multi-Media Display and Storage	Most Current % off MSRP
Drop Trucks	
Reading Tables	44.5%
Carrels	44.5%
Reference Stands and Kiosks	44.5%
Library Seating	44.5%
Single Face Shelving	
Double Face Shelving	
Custom Shelving	
Display Stands	44.5%
Book Trucks	
Discount for items not listed above	44.5%

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